



# Fruck and Madgic Equipment and Contracting

1969 Summer of Love Way  
San Francisco, CA 94103

November 15, 2017

Noreen McGallahaphy - Chief Engineer  
Bayview Hijend Hotel  
333 West Harbor Drive  
San Diego, California 92101

Re: ECM Pricing

Dear Ms. McGallahaphy,

Thank you for considering Fruck and Madgic for your project. As you know, we have been providing equipment and systems with totally unbelievable performance for over 40 years, making us the ideal vendor for your energy conservation and utility incentive program work.

We are pleased to propose the following prices for the work described in your letter of October 17, 2017.

1. Evaporator Pump CHWP-2 Impeller Trim - \$2,941 (Two thousand nine hundred and forty one dollars)
2. Evaporator Pump CHWP-2 VFD - \$9,017 (Nine thousand seventeen dollars)
3. Replace Evaporator Pump CHWP-2 - \$16,242 (Sixteen thousand two hundred forty two dollars)

## CLARIFICATIONS

1. It is our understanding that only one of these options will be accepted for implementation subsequent to the results of your consultant's bid analysis and assessment in the context of the incentive program requirements.
2. This proposal is valid for 45 days.

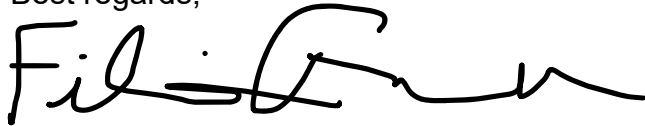
## EXCLUSIONS

1. BIM modeling.
2. Drawings and submittals.
3. All work with Fire/Life Safety, Smoke Tests, Fire Dampers and Combination Smoke/Fire.
4. Any fire life safety interlocks, including equipment shutdown and interlock wiring.
5. Motors.
6. VFD's.

7. Alignment and grouting.
8. 120V power.
9. Startup, commissioning, performance verification, and balancing of new equipment.
10. Site construction such as demolition, concrete drilling, coring, sawing, excavation, trenching, and underground conduits.
11. Any required Insurance, Performance Bonds, and Permits.
12. Storage of equipment, parts, and supplies.
13. Controls and any additional material and wiring that is not specifically listed in this quotation and/or your request for proposal letter.
14. Factory start-up and testing.
15. Seals and gaskets.
16. Paint, labeling, and finishes.
17. Insulation.
18. Work during non-normal hours.
19. Draining, filling, and venting of piping systems.

Please feel free to contact me if you have any questions regarding this proposal.

Best regards,

A handwritten signature in black ink, appearing to read 'Felonious Grew', with a stylized, flowing script.

Felonious Grew

Project Manager