











Communicating Control Sequences Through the Use of Logic Diagrams The old saying is... Page 3 of 3







#### is required to operate and maintain the system withheld from the owner.

Whether it is proprietary or interoperable, a control system always must be put in the context of the inheriting organization and, wherever possible, implemented and documented using standard approaches. Point-naming conventions, programming logic, network configuration, security information, etc. must be adhered to strictly and documented fully. Nothing that is essential to the continued operation and maintenance of the system should be withheld.

It is unacceptable that operators today do not have software that allows them to see how their systems are programmed. In some cases, they do not even "own" the programming to their own sequences of operation. Design documents need to address these issues. Of course, this is only part of the battle, as the documents need to be enforced as well.

#### 4. The system must be interoperable to the appropriate level.

Seamless interoperability is an important, yet elusive, goal. As you navigate the sea of claims of interoperability, you most definitely will find that the devil is in the details because of the multi-dimensional nature of modern-day building automation systems.

There are many levels of interoperability that can be specified. A discussion of these are beyond the scope of this column. The designer must determine an appropriate level of interoperability, investigate and validate the necessary requirements, and specify those requirements clearly. Blanket statements requiring conformance to an open protocol are meaningless and unenforceable.

Interoperability can be classified into five categories:

- Enterprise historical data.
- Enterprise real-time data.
- Control internetwork communication.
- Control intranetwork communication.
- Point-level interoperability.

#### 5. The sequence of operation for each system must be communicated clearly and completely.

The sequence of operation for each system designed must be complete and detailed. Performance specifications that are general in nature "punt" design responsibility to the contractor. The engineer must figure out how each system is to work in all modes of operation and clearly communicate this in the sequence.

Consideration should be given to developing logic diagrams during the design phase. A generic sequence makes programming and commissioning difficult, as there may be many possible interpretations. Which is most appropriate for the project? That should be the design engineer's decision. Period. Far too often, the commissioning engineer must find common ground between the design engineer's interpretation, and the owner's decision.

#### Conclusion

Adhering to these five principles will result in better specifications and sequences of operation. This, however, is easier said than done, as research is necessary to meet the requirements. Design engineers must invest their time to shorten the learning curve if their intent is to specify better DDC systems. For previous Control Freaks columns, visit www.hpac.com.







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# Control Specifications: Ask for What You Need; Enforce What You Ask For

### Good control systems begin with good documentation

By David A. Sellers, PE Portland Energy Conservation Inc. Portland, Ore.

During the late 1980s, I was working for a consulting engineering firm for which detailed control strategies and heavy field involvement were the norm. Drawing on some less-than-ideal experiences I had working for a design/build contractor, and with the controls industry moving from pneumatic to direct digital controls, I undertook the task of rewriting the firm's control specifications. The result was three specifications: one for pneumatic controls, one for electric/electronic controls, and one for direct digital controls. All shared several characteristics:

- A fairly detailed statement of scope of work, including requirements for interfacing with other trades for the installation of sensors, dampers, valves, and interlocks.
- A very specific (down to make and model) list of acceptable components. This was fairly radical, especially in the pneumatic specification, which included only components that had proven successful. As a result, many of the required components could be supplied from only one or two commercial product lines (all could be supplied from process-control product lines), and no manufacturer could meet the spec by supplying only products from a proprietary product line.
- Very specific fabrication and installation details. In essence, this portion of the specs was written to prevent problems on past projects from recurring. For instance, having had trouble with NEMA ratings and compliance with NEC Article 725, I included very specific language regarding the fabrication and arrangement of control panels.
- An augmented library of standard details.
- Control drawings showing the location of sensors, control panels, and other major equipment.



• Detailed narrative operating sequences with system diagrams showing how systems were to work.

The direct-digital-control spec also was supplemented by a fairly detailed points list.

Each of the specs was more than 100 pages long. When I showed them to the firm's senior project managers and principals, the reaction was: "We need to talk about this. Technically correct or not, we can't issue specs that are 100 pages long." After we met, the specs grew to 125 pages, as it turned out I had forgotten some stuff.

Having concluded that perhaps we should issue specs--edited to reflect project requirementsthat long, we faced the challenge of obtaining bids. Responses from the bidding community typically ran along these lines:

- "Nobody does things this way." (My response: "I know. That's why I wrote it all down for you.")
- "It will cost more if I have to use products from another manufacturer." (My response: "That's OK. I think my project budget supports the spec I wrote.")
- "If I bid to this spec, somebody else will low-ball it and get the job." (My response: "I hope not because I plan to enforce the requirements.")

Enforcing the specs was not always easy. First, some of those who took exception were quite good at arguing their points. Then, there was the emotional pressure that came with forcing someone to do something I knew, while legal and technically correct, would cause him or her to lose money. (I had a dream in which a controls salesman I knew was selling pencils out of a tin cup on a street corner. He said, "I had a bright future ahead of me until you enforced the spec on that project I low-balled.") I stuck to my guns, however, and enforced my specs--or at least their intent. As a result:

- I started to get superior control systems. Commissioning became less a matter of getting things to work and more one of optimizing how they work.
- The costs of my control systems were higher than those of other control systems; however, my control systems tended to produce better results that persisted longer. I budgeted for the higher costs, my belief being that the best machinery could be reduced to an inefficient mess (and, occasionally, debris) by a bad control system.
- Some controls salespeople began to actually like the specs, which they believed leveled the playing field and gave them a foundation for doing what they were capable of doing.

Which brings me to my point: The control problems many of us so often complain about are not entirely the fault of controls manufacturers. Some can be traced to the early phases of

projects, when budget and technical details are established (or not). Using vague, unenforced (and, perhaps, unenforceable) performance specifications in a competitive-bidding environment is an invitation to disaster.

What is needed is a change in culture:

- Owners need to provide higher fees and more time. Consultants are underpaid to the
  point they leave much of the design function to controls vendors; additionally, the design
  window is so tight, they have little time to think. I have seen mechanical engineers hired
  mid-construction--the mechanical design issued as an add-alternate-bid package (with
  an addendum for controls) and bids due the following day.
- Owners and design teams need to develop construction budgets significant enough for good equipment to be purchased and configured in a manner allowing design intent to be realized. That means sensors with accuracies greater than ±5 degrees, network configurations supporting the data handling necessary for program execution and trending, points for commissioning and operation, quality final control elements, etc.

For these changes to take place, the design community will need support in terms of education, training, and tools. Some of this support can be found in the form of "Large Commercial System Design Guide" (www.newbuildings.org/pier/downloadsFinal.htm), "Control System Design Guide" (buildings.lbl.gov/ hpcbs/FTG), and CtrlSpecBuilder (www.ctrlspecbuilder.com).

In short, many product-quality and application problems exist because our current design and construction process will support nothing better. Just as we did not arrive at this situation overnight, neither will we emerge from it.

Supplementing the design effort will need to be a rigorous construction-observation, start-up, and commissioning process. Otherwise, our investment in high technology will be wasted.

I know many designers and controls professionals who are as alarmed as I am by the current state of affairs. Their alarm is compounded by their frustration at not being able to apply the things they know and the technology available to them because the realities of contract documents, the competitive-bidding environment, and the need to stay in business force their hand.

The bottom line: We in the design and construction community need to take the time to understand and ask for what we need and then enforce it. If we can do that, everyone will win: Designers will realize the intent of their designs, manufacturers will get to supply the best that technology has to offer, and building owners will realize the benefits of properly applied equipment and systems.

http://www.hpac.com/member/archive/0501freaks.htm

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## Some Final Words of Wisdom

Editor's note: This month, HPAC Engineering bids a fond farewell to Control Freaks. Since its debut in February 2001, this award-winning column has covered a broad range of topics, presented by many of the best and brightest minds in the controls community. Among the first contributors was J. Jay Santos, PE, who has written a fitting send-off. For a complete archive of Control Freaks columns, visit www.hpac.com. In March, look for the first of HPAC Engineering's Application & Resource guides on building automation and controls.

Over the nearly six-year history of this column, the direct-digital-control (DDC) industry has seen major changes—most significantly, the continued advancement of computer hardware and software, networking, and the incorporation of information technology (IT). This progression has brought tremendous good—and some unwanted complications and challenges.

On the plus side, for the same cost, we have greater power, memory, speed, and more at our disposal in the control and monitoring of HVAC systems. We have moved from relatively limited terminal-unit controllers to relatively robust ones. Communication has moved from proprietary networks and modem-based communication to the use of the Internet and existing intranets for remote communication. Central "head-end" workstations are being replaced with server-based systems. Notebook computers are a common tool of the trade, both for installers and operators. And, of course, we have the hope and promises of "open protocol."

On the negative side, we, as an industry, have had trouble keeping up with all of the technology change that has taken place over such a short period of time.

In recent years, we also have seen a "maturing" of the business of commissioning, which is becoming increasingly common on projects of all types. The commissioning process has the potential to place an independent controls-knowledgeable individual in the controls-design and installation process.

Although the overall impact is unclear at this point, the consolidation in our business as various DDC manufacturers merge has been another interesting trend.

All of this "progress" has increased the knowledge and skill requirements of the typical designer, installer, operator, and decision maker. A controls installer or operator now is expected to have:

- HVAC-system knowledge.
- HVAC-control knowledge (logic, sequences, etc.).
- Electrical knowledge.
- Computer skills.
- IT networking and server skills.

So, as we face the next 10 years of continued advancement in the controls industry, I offer some words of wisdom (some tongue in cheek) to the various "players" influencing building-control-system installation:

- To the DDC salesperson: Please stop exaggerating the benefits of open protocol. It is a communication protocol plain and simple; it is not a procurement panacea. Overstating the benefits and downplaying the challenges only leads to disappointment.
- To the manufacturer: Focus on developing systems that are easy to use and install. Do not worry so much about interoperable systems. Develop better training and manuals for installers and users.

- To the design engineer: Study, study, study, and write more-prescriptive specifications, sequences, etc. Too many documents go out for bid without clear direction for prospective controls contractors.
- To the facility manager: Seek, develop, and reward controls experts within your organization. An individual with the aforementioned knowledge and skills is unique. We need to recognize such people and develop a career path that rewards them.
- To the facility manager's boss: Support requests to compensate control specialists according to their value—or risk having your organization become a training ground for control and commissioning firms.
- To the owner's contracting personnel: Be creative; the DDC system is not a commodity item. It needs to be procured more in the way IT hardware, software, and related infrastructure are.
- To the commissioning engineer: Learn controls, and use this knowledge to influence design decisions that produce more-prescriptive and detailed specifications and control sequences.
- To the inheriting DDC operator: Stay positive. As much as possible, take advantage of opportunities to learn controls, and get involved in the design, construction, and commissioning process.
- To the installing DDC contractor: Take quality-control seriously. Fight (within your organization) for the time necessary to do a first-rate job.
- To other contractors: Be realistic about schedules. Allow the DDC contractor the time needed to do a quality job.
- To the owner: Develop a plan to deal with the realities of DDC in today's world. Considering your specific application, limitations, procurement issues, and goals, provide guidance to those supporting you. Good control-system installations do not just happen; they require planning, diligence, and focus.

Hardware and software are maturing to the point that our projects should be more successful. All of the pieces to the puzzle of doing a better job are there. The key to putting them together lies with the people involved and the process implemented on projects. Some of the people are in place; however, the industry could use more, which means better training is needed. The process, on the other hand, needs to be more consistent. At the heart of a successful control project are planning (owner-and engineer-driven), quality and definitive specifications and control sequences, quality installation, quality control (commissioning), and turnover to trained and committed operators.

A longtime member of HPAC Engineering's Editorial Advisory Board, **J. Jay Santos, PE**, is a principal with Facility Dynamics Engineering, one focusing on controls, commissioning, and direct-digital-control (DDC) master planning. He teaches courses on building automation, DDC, and commissioning nationally.



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